

HomeBuyers' CHOICE AWARDS 2019

POWERED BY ELIANT

WINNERS

PURCHASE EXPERIENCE

High-Volume Builders

First Place: Irvine Pacific, California

Second Place: The Olson Company, Southern California

Third Place: Robson Resort Communities, Arizona/Texas

Honorable Mention: Century Communities, NorCal-Bay Area and Classic Homes, Colorado Springs

Large-Volume Builders

First Place: The New Home Company, Southern California

Second Place: Century Communities, NorCal-Central Valley

Third Place (TIE):

- Boulder Creek Neighborhoods, Colorado
- Signature Homes, California

Honorable Mention: Landmark Homes, Pennsylvania

Medium-Volume Builders

First Place: Rosewood Homes, Arizona

Second Place: Anthem United Communities, Sacramento

Third Place: Grand Homes, Texas-West

Honorable Mention: Giddens Homes, Texas and JayMarc Homes, Washington

DESIGN EXPERIENCE

High-Volume Builders

First Place: Irvine Pacific, California

Second Place: Minto Communities-USA, Florida & South Carolina

Third Place: Robson Resort Communities, Arizona/Texas

Honorable Mention: Century Communities, Houston and William Lyon Homes, Southern California

Large-Volume Builders

First Place: Century Communities, NorCal-Central Valley

Second Place: The New Home Company, Southern California

Third Place: Gentry Homes, Hawaii

Honorable Mention: TRI Pointe Homes, Colorado and FCB Homes, Stockton

Medium-Volume Builders

First Place: Century Communities, San Antonio

Second Place: Anthem United Communities, Sacramento

Third Place: Rosewood Homes, Arizona

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Honorable Mention: HISTORYMAKER Homes, Houston and McKee Builders, Pennsylvania

High-Volume Builders

First Place: The Olson Company, Southern California

Second Place: Minto Communities–USA, Florida & South Carolina

Third Place: Irvine Pacific, California

Honorable Mentions: Woodside Homes, California–Fresno; William Lyon Homes, Southern California and Classic Homes, Colorado Springs

Large-Volume Builders

First Place: The New Home Company, Southern California

Second Place: Century Communities, NorCal–Central Valley

Third Place: Grand Homes, Texas–East

Honorable Mention: McCaffrey Homes, Fresno and GL Homes of Florida, Palm Beach Luxury

Medium-Volume Builders

First Place: Rosewood Homes, Arizona

Second Place: Giddens Homes, Texas

Third Place: Label & Co., Florida

Honorable Mention: Grand Homes, Texas–North and Tim Lewis Communities, Northern California

FIRST YEAR QUALITY

High-Volume Builders

First Place: The Olson Company, Southern California

Second Place: Irvine Pacific, California

Third Place: William Lyon Homes, Southern California

Honorable Mention: TRI Pointe Group–Pardee Homes, Inland Empire and Minto Communities–USA, Florida & South Carolina

Large-Volume Builders

First Place: The New Home Company, Southern California

Second Place: Grand Homes–Texas, East

Third Place: Century Communities, NorCal–Central Valley

Honorable Mention: TRI Pointe Homes, Colorado and Gentry Homes, Hawaii

Medium-Volume Builders

First Place: Rosewood Homes, Arizona

Second Place: Century Communities, Southern California

Third Place: Giddens Homes, Texas

Honorable Mention: HISTORYMAKER Homes, Houston and TRI Pointe Group - Pardee Homes, Los Angeles

FIRST YEAR CUSTOMER SERVICE EXPERIENCE

HOME BUYERS' CHOICE AWARDS 2019

HIGHEST PERCENT OF SALES FROM REFERRALS

High-Volume Builders

First Place: Irvine Pacific, California (45.6%)

Second Place: Century Communities, Houston (35.5%)

Third Place: Century Communities, NorCal-Bay Area (34.7%)

Honorable Mention: TRI Pointe Group-Pardee Homes, San Diego (33.2%) and Classic Homes, Colorado Springs (32.7%)

Large-Volume Builders

First Place: McCaffrey Homes, Fresno (48.2%)

Second Place: GL Homes of Florida-Palm Beach Adult (40.3%)

Third Place: GL Homes of Florida-Palm Beach Luxury (38.5%)

Honorable Mention: Gentry Homes, Hawaii (36%) and Century Communities, NorCal-Central Valley (35.5%)

Medium-Volume Builders

First Place: Grand Homes, Texas-West (30.4%)

Second Place: MainVue Homes, Dallas (30%)

Third Place: Grand Homes, Texas-North-East (28.9%)

Honorable Mention: TRI Pointe Group-Pardee Homes, Los Angeles (26.3%) and Rosewood Homes, Arizona (25.9%)

MOST IMPROVED BUILDER

First Place: Grand Homes, Texas-West

Second Place: Zephyr, Southern California

Third Place: William Lyon Homes, Northern California

Honorable Mention: Century Communities, Austin and Century Communities, Houston

SALES REPRESENTATIVE OF THE YEAR

Medium-Volume Survey Responses

First Place (TIE): place):

- Farrah Larson of The New Home Company, Southern California
- Terri Mendoza of Irvine Pacific, California

Third Place: James Coleman, Century Communities, NorCal-Central Valley

Honorable Mention (TIE): Iran Pulido, MBK Homes/The New Home Company-Southern California and Linda Drinkwater, Robson Resort Communities, Arizona/Texas

High-Volume Survey Responses

First Place (TIE):

- Heidi Chiang, MBK Homes/The New Home Company, Southern California
- Leticia Romero, MBK Homes/The New Home Company, Southern California

Third Place: Patricia Wolsky, Irvine Pacific, California

Honorable Mention: Bonnie McClain, Irvine Pacific, California and Kim Studley, William Lyon Homes, Southern California

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CONSTRUCTION REPRESENTATIVE OF THE YEAR

Medium-Volume Survey Responses

First Place: Melvin Barahona, Century Communities, Houston

Second Place (TIE):

- Dan Powell, TRI Pointe Group, Maracay Homes
- Pat Myers, Robson Resort Communities, Arizona/Texas

Honorable Mention: John Fent, Century Communities, NorCal–Central Valley and Diana Richard, Minto Communities–USA, Florida & South Carolina

High-Volume Survey Responses

First Place: Scott Law, MBK Homes/The New Home Company, Southern California

Second Place: Dave Wimett, Robson Resort Communities, Arizona/Texas

Third Place (TIE):

- Allan Cumston, Minto Communities–USA, Florida & South Carolina
- John Orlandi, Robson Resort Communities, Arizona/Texas

Honorable Mention (TIE): Dennis Weaver, TRI Pointe Homes, Northern California and Jeff Williams, TRI Pointe Homes, Northern California

DESIGN REPRESENTATIVE OF THE YEAR

Medium-Volume Survey Responses

First Place: Joy Gorey, The New Home Company, Southern California

Second Place: Melissa Rasmussen, Robson Resort Communities, Arizona/Texas

Third Place: Cheryl Cervantes, Irvine Pacific, California

Honorable Mention (TIE): Deana Ronquillo, Robson Resort Communities, Arizona/Texas and Kelly Weese, Robson Resort Communities, Arizona/Texas

High-Volume Survey Responses

First Place: Angela Rinaldi, Minto Communities–USA, Florida & South Carolina

Second Place: Terry Konkel, Irvine Pacific, California

Third Place: Nancy Semas, Anthem United Communities, Sacramento

Honorable Mention: Elvia Ramirez, Century Communities, NorCal–Central Valley and Lori Pinney, Minto Communities–USA, Florida & South Carolina

CUSTOMER SERVICE REPRESENTATIVE OF THE YEAR

Medium-Volume Survey Responses

First Place: Haissam Baayoun, Irvine Pacific, California

Second Place: Alex Lujan, MBK Homes/The New Home Company, Southern California

Third Place (TIE):

- Anthony Zavala, Irvine Pacific, California
- Jared Kent, Grand Homes, Texas-East
- Matt Smelser, The Olson Company, Southern California

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CUSTOMER SERVICE REPRESENTATIVE OF THE YEAR

High-Volume Survey Responses

First Place: Paul Drake, Century Communities, NorCal-Central Valley

Second Place: Bob Coates, TRI Pointe Group-Pardee Homes, Inland Empire

Third Place (TIE)

- Daryl Davis, Irvine Pacific, California
- Robert Lilly, MBK Homes/The New Home Company, Southern California

Honorable Mention (HM): Jeff Bolton, Grand Homes, Texas-East

CUSTOMER EXPERIENCE LEADER OF THE YEAR

Sabina Schleicher, Minto Communities-USA, Florida & South Carolina

THE ELIANT AWARD FOR OVERALL HOME PURCHASE & OWNERSHIP EXPERIENCE

Single-Division Builders

First Place: Rosewood Homes, Phoenix, Arizona

Second Place: The Olson Company, Seal Beach, CA

Third Place: Minto Communities-USA, Florida & South Carolina

Honorable Mention: Giddens Homes, Austin, Texas and Irvine Pacific, California

Multi-Divisional Builders

First Place: The New Home Company, Aliso Viejo, CA

Second Place: Grand Homes, Dallas, TX

Third Place: TRI Pointe Group, Newport Beach, CA

Honorable Mention: William Lyon Homes, Newport Beach, CA and Tim Lewis Communities, Roseville, CA