

# HomeBUYERS' CHOICE AWARDS 2020

POWERED BY ELIANT

## 2020 AWARD WINNERS

### PURCHASE EXPERIENCE

#### High-Volume Builders

First Place: Century Communities, Bay Area

Second Place: The New Home Company, Southern California

Third Place: Woodside Homes, Arizona

Fourth Place (TIE):

- TRI Pointe Homes, Southern California
- Green Brick Partners, CB JENI Homes

#### Large-Volume Builders

First Place: The Olson Company

Second Place: Irvine Pacific

Third Place: HistoryMaker Homes, Houston

Fourth Place: Landmark Homes

Fifth Place: Century Communities, Southern California

#### Medium-Volume Builders

First Place: Label & Co.

Second Place: Anthem United Communities

Third Place: Giddens Homes

Fourth Place: Camelot Homes

Fifth Place: Rosewood Homes

### DESIGN EXPERIENCE

#### High-Volume Builders

First Place: Century Communities, Bay Area

Second Place: The New Home Company, Southern California

Third Place (TIE):

- Minto Communities-USA
- Century Communities, Central Valley

Fifth Place: TRI Pointe Homes, Southern California

# HomeBUYERS' CHOICE AWARDS 2020

## DESIGN EXPERIENCE

CONT.

### Large-Volume Builders

First Place: Irvine Pacific  
Second Place: The Olson Company  
Third Place: Level Homes  
Fourth Place: HistoryMaker Homes, Houston  
Fifth Place: Gentry Homes

### Medium-Volume Builders

First Place: Label & Co.  
Second Place (TIE):

- Anthem United Communities
- Camelot Homes

Third Place: Giddens Homes  
Fourth Place: Rosewood Homes

## FIRST YEAR QUALITY

### High-Volume Builders

First Place: Century Communities, Central Valley  
Second Place: The New Home Company, Southern California  
Third Place: Minto Communities-USA  
Fourth Place: Century Communities, Bay Area  
Fifth Place: Woodside Homes, CA-Fresno

### Large-Volume Builders

First Place: The Olson Company  
Second Place: Irvine Pacific  
Third Place: Grand Homes, East  
Fourth Place: FCB Homes  
Fifth Place: GL Homes of FL, Tampa

### Medium-Volume Builders

First Place: Rosewood Homes  
Second Place: Giddens Homes  
Third Place: Grand Homes, North  
Fourth Place: Anthem United Communities  
Fifth Place: McCaffrey Homes

# Homebuyers' Choice AWARDS 2020

## FIRST YEAR CUSTOMER SERVICE EXPERIENCE

### High-Volume Builders

First Place: The New Home Company, Southern California  
Second Place: Century Communities, Central Valley  
Third Place: Century Communities, Bay Area  
Fourth Place: Minto Communities-USA  
Fifth Place: TRI Pointe Homes, Southern California

### Large-Volume Builders

First Place: The Olson Company  
Second Place: Irvine Pacific  
Third Place: Landsea Homes, Northern California  
Fourth Place: GL Homes of FL, St. Lucie, Adult  
Fifth Place: TRI Pointe Group, Pardee Homes, Los Angeles

### Medium-Volume Builders

First Place: Rosewood Homes  
Second Place: The New Home Company, Arizona  
Third Place: Giddens Homes  
Fourth Place: Landsea Homes, New York Metro  
Fifth Place: Grand Homes, North

## HIGHEST PERCENT OF SALES FROM REFERRALS

### High-Volume Builders

First Place: Granite Ridge Builders  
Second Place: Hubble Homes  
Third Place: Century Communities, Bay Area  
Fourth Place: Century Communities, Houston  
Fifth Place: Century Communities, Central Valley

### Large-Volume Builders

First Place: Irvine Pacific  
Second Place: GL Homes of FL, Palm Beach Adult  
Third Place: Level Homes  
Fourth Place (TIE):

- GL Homes of FL, Palm Beach, Family
- GL Homes of FL, Palm Beach Luxury

### Medium-Volume Builders

First Place: MainVue Homes, Dallas  
Second Place: Grand Homes, West  
Third Place: Zephyr  
Fourth Place: Label & Co.  
Fifth Place: Grand Homes, North

# HomeBUYERS' CHOICE AWARDS 2020

## MOST IMPROVED BUILDER

First Place: Century Communities, Utah  
Second Place: Century Communities, Denver Multi-Family  
Third Place: Woodside Homes, CA-North  
Fourth Place: Century Communities, North Carolina  
Fifth Place: Boise Hunter Homes, Idaho

## BEST CUSTOMER COMMUNICATION

### Builder

First Place: The Olson Company  
Second Place: Camelot Homes  
Third Place: Irvine Pacific  
Fourth Place: Label & Co.  
Fifth Place: Giddens Homes

## SALES REPRESENTATIVE OF THE YEAR

### Large-Volume Survey Responses

First Place: Blake Wuellner, Century Communities, Austin  
Second Place: Norma Ramos, Century Communities, Bay Area  
Third Place (TIE):

- Nancy Goldrain, Century Communities, Bay Area
- Roseline Serrano, Label & Co.
- Janet Evans, Green Brick Partners, CB JENI Homes

### Medium-Volume Survey Responses

First Place: Michael Wang, The New Home Company, Southern California  
Second Place (TIE):

- Joann Piceno, William Lyon Homes, Southern California
- Bethann Frusco-Dumont, Century Communities, Las Vegas
- Chantel Lamphear, The New Home Company, Northern California
- Ruben Hernandez, The Olson Company

## CONSTRUCTION REPRESENTATIVE OF THE YEAR

### Large-Volume Survey Responses

First Place: Daniel Bugher, Minto Communities-USA  
Second Place: John Ferguson, Minto Communities,-USA  
Third Place (TIE):

- Dave Severance, Century Communities, Bay Area
- Saul Martinez Galvan, Century Communities, Bay Area
- Ben Sharif, TRI Pointe Homes, Bay Area

# Homebuyers' Choice AWARDS 2020

## CONSTRUCTION REPRESENTATIVE OF THE YEAR CONT.

### Medium-Volume Survey Responses

First Place (TIE):

- Kurt Depuydt, Minto Communities-USA
- Patrick Milks, TRI Pointe Group, Pardee Homes San Diego

Third Place (TIE):

- Brandon Dwyer, Minto Communities-USA
- Kevin Kingsley, Robson Resort Communities
- Robert M. Prugger, Woodside Homes, Arizona

## DESIGN REPRESENTATIVE OF THE YEAR

### Large-Volume Survey Responses

First Place: Nancy Semas, Anthem United Communities

Second Place: Savannah Foster, Minto Communities-USA

Third Place: Jessica Fletcher, Century Communities, Bay Area

Fourth Place: Patricia Fernandez, Label & Co.

Fifth Place: Angela Rinaldi, Minto Communities-USA

### Medium-Volume Survey Responses

First Place: Anne Mandala, The Olson Company

Second Place: Terrance Konkel, Irvine Pacific

Third Place (TIE):

- Katie Thompson, Robson Resort Communities
- Megan Lopez, Robson Resort Communities

Fifth Place: Kristi Ulloa, Wathen Castanos

## CUSTOMER SERVICE REPRESENTATIVE OF THE YEAR

### Large-Volume Survey Responses

First Place: Paul Drake, Century Communities, Central Valley

Second Place: Larry McCallum, Irvine Pacific

Third Place: Darin Zekavat, TRI Pointe Homes, Southern California

Fourth Place: Craig Avila, Century Communities, Bay Area

Fifth Place: Chad Williams, Robson Resort Communities

### Medium-Volume Survey Responses

First Place: Matt Smelser, The Olson Company

Second Place: Alyssa Arnold, TRI Pointe Group, Pardee Homes Inland Empire

Third Place: Haissam Baayoun, Irvine Pacific

Fourth Place: Katrina Robinson, The New Home Company, Northern California

Fifth Place: Alex Lujan, The New Home Company, Arizona

## HomeBUYERS' CHOICE AWARDS 2020

### CUSTOMER EXPERIENCE LEADER OF THE YEAR

Dave Patwell, Irvine Pacific

### THE ELIANT AWARD FOR OVERALL HOME PURCHASE & OWNERSHIP EXPERIENCE

#### Single Division

First Place: The Olson Company

Second Place: Rosewood Homes

Third Place: Irvine Pacific

Fourth Place: Giddens Homes

Fifth Place: Minto Communities-USA

#### Multiple Division

First Place: The New Home Company

Second Place: TRI Pointe Group

Third Place: Grand Homes

Fourth Place: Landsea Homes

Fifth Place: MainVue Homes