

HomeBUYERS' CHOICE AWARDS 2021

2021 AWARD WINNERS

PURCHASE EXPERIENCE

High-Volume Builders

First Place: Irvine Pacific

Second Place: Minto Communities - USA

Third Place: Green Brick Partners, CB JENI Homes

Fourth Place: Robson Resort Communities

Fifth Place: Tri Pointe Homes, San Diego

Large-Volume Builders

First Place: The New Home Company, Southern California

Second Place: The New Home Company, Northern California

Third Place: Century Communities, San Antonio

Fourth Place: (TIE)

- Signature Homes
- View Homes, Horizon View Homes

Medium-Volume Builders

First Place: Camelot Homes

Second Place: Label & Co.

Third Place: Rosewood Homes

Fourth Place: Olson Homes

Fifth Place: The New Home Company, Arizona

DESIGN EXPERIENCE

High-Volume Builders

First Place: Irvine Pacific

Second Place: Robson Resort Communities

Third Place: Minto Communities - USA

Fourth Place: Stylecraft, Southern Texas

Fifth Place: Tri Pointe Homes, Las Vegas

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DESIGN EXPERIENCE

CONT.

Large-Volume Builders

First Place: The New Home Company, Southern California

Second Place: FCB Homes

Third Place: Century Communities, Southern California

Fourth Place: Century Communities, San Antonio

Fifth Place: Century Communities, Tennessee

Medium-Volume Builders

First Place: Label & Co.

Second Place: Akel Homes

Third Place: Camelot Homes

Fourth Place: HistoryMaker Homes, Rendition Homes

Fifth Place: Rosewood Homes

FIRST YEAR QUALITY

High-Volume Builders

First Place: Century Communities, Austin

Second Place: Irvine Pacific

Third Place: Century Communities, Central Valley

Fourth Place: Minto Communities - USA

Fifth Place: Wathen Castanos

Large-Volume Builders

First Place: The New Home Company, Southern California

Second Place: Grand Homes, North-East

Third Place: Keystone Homes - North Carolina, East

Fourth Place: Ence Homes

Fifth Place: Gentry Homes, Ltd

Medium-Volume Builders

First Place: Olson Homes

Second Place: The New Home Company, Arizona

Third Place: Grand Homes, North

Fourth Place: Giddens Homes

Fifth Place (TIE):

- Anthem United Communities
- Label & Co.

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FIRST YEAR CUSTOMER SERVICE EXPERIENCE

High-Volume Builders

First Place: Irvine Pacific
Second Place: Century Communities, Austin
Third Place: Century Communities, Central Valley
Fourth Place: Minto Communities - USA
Fifth Place: Wathen Castanos

Large-Volume Builders

First Place: The New Home Company, Southern California
Second Place: Gentry Homes, Ltd
Third Place: Grand Homes, North-East
Fourth Place: Signature Homes
Fifth Place: Century Communities, San Antonio

Medium-Volume Builders

First Place: Olson Homes
Second Place: Tri Pointe Homes, Sacramento
Third Place: Grand Homes, North
Fourth Place: The New Home Company, Arizona
Fifth Place: Rosewood Homes

HIGHEST PERCENT OF SALES FROM REFERRALS

High-Volume Builders

First Place: Granite Ridge Builders
Second Place: GL Homes, St. Lucie Adult
Third Place: Robson Resort Communities
Fourth Place: Park Square Homes, Orlando
Fifth Place: GL Homes, Palm Beach Adult

Large-Volume Builders

First Place: View Homes, Armadillo Homes-Laredo
Second Place: Kolter Signature Homes, Georgia
Third Place: Century Communities, Florida Central
Fourth Place: View Homes, Desert View Homes-El Paso
Fifth Place: Grand Homes, East

Medium-Volume Builders

First Place: GL Homes, Palm Beach Family
Second Place: Century Communities, Florida W
Third Place (TIE):

- GL Homes, Pasco Family
- Trumark, Southern California

Fourth Place: View Homes, Desert View Homes- Las Cruces

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MOST IMPROVED BUILDER

Builder

First Place: Diversified Pacific Communities, LLC

Second Place: Cresleigh Homes Corporation

Third Place: Lokal Homes

Fourth Place: Kolter Signature Homes, Georgia

Fifth Place: Trumark, Northern California

BEST CUSTOMER COMMUNICATION

Builder

First Place: Olson Homes

Second Place: Label & Co.

Third Place: The New Home Company, Arizona

Fourth Place: The New Home Company, Southern California

Fifth Place: Irvine Pacific

SALES REPRESENTATIVE OF THE YEAR

High-Volume Survey Responses

First Place: Mike Mahdi, Tri Pointe Homes, Sacramento

Second Place (TIE):

- Don Turner, Century Communities, Florida W, SE, SW
- Leticia Romero, The New Home Company, Southern California

Third Place: Michael Wang, The New Home Company, Southern California

Fourth Place: Luis Luna, Century Communities, San Antonio

Medium-Volume Survey Responses

First Place: Stephanie Gonzalez, Label & Co.

Second Place: Chantel Lamphear, The New Home Company, Northern California

Third Place: Liza Florida, Tri Pointe Homes, Orange County-Los Angeles

Fourth Place (TIE):

- Scott Holland, The New Home Company, Arizona
- Gilma Drummy, The New Home Company, Southern California
- Kimberley Membiela, Tri Pointe Homes, Orange County-Los Angeles

CONSTRUCTION REPRESENTATIVE OF THE YEAR

High-Volume Survey Responses

First Place: Jeremiah Hill, Century Communities, Central Valley

Second Place: Daniel Bugher, Minto Communities - USA

Third Place: Eric Connors, Tri Pointe Homes, Sacramento

Fourth Place: David A. Williams, Minto Communities - USA

Fifth Place: Patrick Milks, Tri Pointe Homes, San Diego

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CONSTRUCTION REPRESENTATIVE OF THE YEAR CONT.

Medium-Volume Survey Responses

First Place (TIE):

- Dru Heintz, Century Communities, Arizona
- Saul Martinez Galvan, Century Communities, Bay Area
- Jacob O'Hair, Irvine Pacific
- John Ferguson, Minto Communities - USA

Second Place (TIE):

- John Orlandi, Robson Resort Communities
- Jim Henderson, The New Home Company, Southern California

DESIGN REPRESENTATIVE OF THE YEAR

High-Volume Survey Responses

First Place: Terrance Konkell, Irvine Pacific

Second Place: Bethany Creamer, Kolter Signature Homes, Florida

Third Place (TIE):

- Jessica Collins, Robson Resort Communities
- Jennifer Morrissey, The New Home Company, Southern California

Fourth Place: Amanda Phelps, Ence Homes

Medium-Volume Survey Responses

First Place: Melissa Rasmussen, Robson Resort Communities

Second Place: Blake Wuellner, Century Communities, Austin

Third Place: Jacqueline Lopata, TRI Pointe Homes, Las Vegas

Fourth Place: Lindsay Jenkins, StyleCraft Homes, Richmond

Fifth Place: Lisa Aguire, FCB Homes

CUSTOMER SERVICE REPRESENTATIVE OF THE YEAR

High-Volume Survey Responses

First Place: Paul Drake, Century Communities, Central Valley

Second Place: Larry McCallum, Irvine Pacific

Third Place: Daryl Davis, Irvine Pacific

Fourth Place: Katrina Robinson, The New Home Company, Northern California

Fifth Place: Darin Zekavat, Tri Pointe Homes, Orange County-Los Angeles

Medium-Volume Survey Responses

First Place (TIE):

- Matt Smelser, Olson Homes
- Obrian Jennings, The New Home Company, Southern California
- Roger De Haro, The New Home Company, Southern California
- Uriel Casillas, The New Home Company, Southern California

Second Place: Bill Adams, Century Communities, Houston

HOMEBUYERS' CHOICE
AWARDS 2021

CUSTOMER
EXPERIENCE LEADER
OF THE YEAR

Scott Smith, Grand Homes

THE ELIANT AWARD
FOR OVERALL
HOME PURCHASE
& OWNERSHIP
EXPERIENCE

Single Division

First Place: Olson Homes

Second Place: Irvine Pacific

Third Place: Rosewood Homes

Fourth Place: Minto Communities - USA

Fifth Place: Giddens Homes

Multiple Division

First Place: The New Home Company

Second Place: Conaway's Homes Group

Third Place: Grand Homes

Fourth Place: Tri Pointe Homes

Fifth Place: HistoryMaker Homes