

# HomeBUYERS' CHOICE AWARDS 2023

## 2023 AWARD WINNERS

### PURCHASE EXPERIENCE

#### High-Volume Builders

First Place (TIE):

- Park Square Homes, Orlando
- Irvine Pacific

Third Place: Chesmar Homes, Houston South

Fourth Place: Tri Pointe Homes, Orange County-Los Angeles

Fifth Place: Tri Pointe Homes, Las Vegas

#### Large-Volume Builders

First Place: Olson Homes

Second Place: Chesmar Homes, Dallas-Fort Worth

Third Place: Tri Pointe Homes, Washington

Fourth Place (TIE):

- View Homes, Horizon View Homes
- Tri Point Homes, Austin

#### Medium-Volume Builders

First Place: Olthof Homes, Fort Wayne

Second Place: Wheeler Home

Third Place: Camelot Homes

Fourth Place: Boulder Creek Neighborhoods

Fifth Place: Lexington Homes

### DESIGN EXPERIENCE

#### High-Volume Builders

First Place: Century Communities, Southern California

Second Place: Chesmar Homes, Houston South

Third Place: Chesmar Homes, Houston North

Fourth Place: Park Square Homes, Orlando

Fifth Place: Century Communities, Houston

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## DESIGN EXPERIENCE

CONT.

### Large-Volume Builders

First Place: View Homes, Horizon View Homes

Second Place: Chesmar Homes, San Antonio

Third Place: Olson Homes

Fourth Place: Chesmar Homes, Houston West

Fifth Place: Label & Co

### Medium-Volume Builders

First Place: Lexington Homes

Second Place: Camelot Homes

Third Place: Wheeler Home

Fourth Place: Boone Homes

Fifth Place: The Jones Company of Tennessee, Consort Homes

## FIRST YEAR QUALITY

### High-Volume Builders

First Place: Minto Communities - USA

Second Place: Tri Pointe Homes, Orange County-Los Angeles

Third Place: Tri Pointe Homes, Charlotte

Fourth Place: Tri Pointe Homes, Las Vegas

Fifth Place: Tri Pointe Homes, Sacramento

### Large-Volume Builders

First Place: Olson Homes

Second Place: New Home Co., Southern California

Third Place: Grand Homes, East

Fourth Place: Label & Co.

Fifth Place: Century Communities, Austin

### Medium-Volume Builders

First Place: Akel Homes

Second Place: Wheeler Home

Third Place: Winter Homes

Fourth Place: Boone Homes

Fifth Place: Camelot Homes

## FIRST YEAR CUSTOMER SERVICE EXPERIENCE

### High-Volume Builders

First Place: Tri Pointe Homes, Orange County-Los Angeles

Second Place: Shaddock Homes

Third Place: Minto Communities - USA

Fourth Place: Tri Pointe Homes, Sacramento

Fifth Place: Tri Pointe Homes, Bay Area

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## FIRST YEAR CUSTOMER SERVICE EXPERIENCE

CONT.

### Large-Volume Builders

First Place: Olson Homes

Second Place: New Home Co., Southern California

Third Place: Grand Homes, East

Fourth Place: Ence Homes

Fifth Place: New Home Co., Arizona

### Medium-Volume Builders

First Place: Boone Homes

Second Place: Giddens Homes

Third Place: Conner Homes

Fourth Place: Boulder Creek Neighborhoods

Fifth Place: Winter Homes

## HIGHEST PERCENT OF SALES FROM REFERRALS

### High-Volume Builders

First Place: Ole South Properties

Second Place: Century Communities, Bay Area

Third Place (TIE):

- GL Homes, St. Lucie Adult
- Irvine Pacific

Fifth Place: GL Homes, Palm Beach Luxury

### Large-Volume Builders

First Place: GL Homes, Palm Beach Adult

Second Place: Gentry Homes

Third Place: Grand Homes, North

Fourth Place: Landsea Homes, Northern California

Fifth Place: McCaffrey Homes

### Medium-Volume Builders

First Place: Barbera Homes

Second Place: Wheeler Home

Third Place: Boone Homes

Fourth Place: American Southern Homes, Evermore Homes

Fifth Place (TIE):

- Akel Homes
- Keystone Homes, North Carolina West

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## MOST IMPROVED BUILDER

### Builder

First Place: Century Communities, Century Complete-Coast

Second Place: Grand Homes, West

Third Place: View Homes, San Antonio

Fourth Place: Landsea Homes, Southern California

Fifth Place: Pacific Communities

## BEST CUSTOMER COMMUNICATION

### Builder

First Place: Olson Homes

Second Place: Chesmar Homes, Houston North

Third Place (TIE):

- Chesmar Homes, Houston South
- Tri Pointe Homes, Austin

Fifth Place: New Home Co., Arizona

## SALES REPRESENTATIVE OF THE YEAR

### High-Volume Survey Responses

First Place: Mike Mahdi, Tim Lewis Communities, Northern California

Second Place (TIE):

- Vinnie Vo, Chesmar Homes, Houston West
- Benjamin Russell, Green Brick Partners, CB JENI Homes

Fourth Place: Ann M. Fitzgerald-Winick, Tri Pointe Homes, Orange County-Los Angeles

Fifth Place (TIE):

- Donna Mitchell-Girrus, Tri Pointe Homes, Las Vegas
- Faryn Bills, Chesmar Homes, Houston North
- Susie Lam, Tri Pointe Homes, Orange County-Los Angeles

### Medium-Volume Survey Responses

First Place: Monica Phillips, Century Communities, Atlanta

Second Place (TIE):

- Lixsana Perez, Tri Pointe Homes, Orange County-Los Angeles
- Elliot Light, Olson Homes

Fourth Place (TIE):

- Trese Brickley, Century Communities, Atlanta
- Michael Carter, Tri Pointe Homes, Las Vegas

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## DESIGN REPRESENTATIVE OF THE YEAR

### High-Volume Survey Responses

First Place: Alisha Darby, Chesmar Homes, Houston North

Second Place: Vinnie Vo, Chesmar Homes, Houston West

Third Place: Mindy Hamilton, New Home Co., Northern California

Fourth Place (TIE):

- Annie Collison, Baessler Homes
- Eric Freeman, Chesmar Homes, Houston South
- Vince Segura, Chesmar Homes, Austin

### Medium-Volume Survey Responses

First Place: Isaac Gonzales, Chesmar Homes, San Antonio

Second Place: Jon McLemore, Chesmar Homes, Dallas-Fort Worth

Third Place: Clay Lee, Chesmar Homes, Houston South

Fourth Place: Julianna Clipson, Chesmar Homes, Houston North

Fifth Place (TIE):

- Alisa Strength, Chesmar Homes, Houston South
- Faryn Bills, Chesmar Homes, Houston North
- Ralph Plaza, Chesmar Homes, Central Texas

## CONSTRUCTION REPRESENTATIVE OF THE YEAR

### High-Volume Survey Responses

First Place: David A. Williams, Minto Communities - USA

Second Place: Luis Monterroso, Century Communities, Las Vegas

Third Place (TIE):

- Chad Dennis, Minto Communities - USA
- Matt Cole, Minto Communities - USA

Fifth Place (TIE):

- Erig Landin, Tri Pointe Homes, Las Vegas
- Alex Oswald, Century Communities, Southern California

### Medium-Volume Survey Responses

First Place (TIE):

- Mike Jablonski, Century Communities, Century Complete-Phoenix Tucson
- Oscar Jaimes, Minto Communities - USA
- Chris Tschumperlin, Tri Pointe Homes, Houston
- Sergio Melendez, View Homes, San Antonio

Fifth Place (TIE):

- John Coombs, Olson Homes
- Bob Richards, Minto Communities - USA

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## CUSTOMER SERVICE REPRESENTATIVE OF THE YEAR

### High-Volume Survey Responses

First Place: Matt Smelser, Olson Homes

Second Place: Sean Bashian, Tri Pointe Homes, Orange County-Los Angeles

Third Place: Matt Phillips, Shaddock Homes

Fourth Place: Rick Gardner, Tri Pointe Homes, Orange County-Los Angeles

Fifth Place: Jermain Acosta, Tri Pointe Homes, Orange County-Los Angeles

### Medium-Volume Survey Responses

First Place: Grant Harworth, Tri Pointe Homes, Las Vegas

Second Place: Uriel Casillas, New Home Co., Southern California

Third Place: Ryan Bybee, Stylecraft, Southern Texas

Fourth Place: Kent Pritchard, Classic Homes

Fifth Place: Alex Lujan, New Home Co., Arizona

## CUSTOMER EXPERIENCE LEADER OF THE YEAR

Tammy Williams, Ence Homes

## THE ELIANT AWARD FOR OVERALL HOME PURCHASE & OWNERSHIP EXPERIENCE

### Single Division

First Place: Olson Homes

Second Place: Wheeler Home

Third Place: Camelot Homes

Fourth Place: Ence Homes

Fifth Place: Boone Homes

### Multiple Division

First Place: Chesmar Homes

Second Place: New Home Co.

Third Place: Tri Pointe Homes

Fourth Place: Stylecraft, Texas

Fifth Place: HHHunt Homes